INTERNATIONAL OPPORTUNITIES

Department of Economics and Management

29 November 2022
MOBILITY PROGRAMS

- Erasmus+ for study
- Bilateral Agreements
- Double Degree
- Thesis Research Abroad
- Traineeship abroad
Where do I find useful information?

About the Calls: UniTrento website> International> Open selection calls

Details for the students of the DEM: Department’s website> International Mobility
How to submit the application

Application must be submitted online by 19th January 2023 at 12.00

Before applying:
- Read the call
- Carefully read the attachments to the call (Partner Universities list)

NB: In case of any problem when completing the online application, contact the offices well in advance before the deadline.
Erasmus+ for Study
Mobility in Europe and United Kingdom
Erasmus+ for study

What?
Exchange period for courses/exams in a Partner University in Europe and United Kingdom

How long?
1 Semester (3-6 months) or full year (8-12 months)

Where do I get the info?
In the Call for applications
Deadline: 19 January 2023, at 12

Do I receive a scholarship?
Yes, 450/500/550 Euro per month according to the Host Country
The scholarship can be topped up according to your ISEE

Can I do more than one Erasmus?
Yes, you have 12 months in total (ex. Study + internship).

The Call for selection for 2023-24 is now available at the webpage: Bandi attivi
# Scholarship

<table>
<thead>
<tr>
<th>Country</th>
<th>Details</th>
</tr>
</thead>
</table>
| Europe        | • 450/500/550€/month according to the Country  
• Possible top up from 200 to 400 € according to the ISEE 2023 (household income)  
• Scholarship is paid into 2 installments                                                                                                    |
| Switzerland   | • Scholarship paid by the Helvetic Confederation (440 CHF/month - about 430 €/month (through Swiss-European Mobility Programme) + top up of 200€/month by UniTrento funding  
• Possible top up from 200 to 400 € according to the ISEE 2023 (household income)                                                      |
| United Kingdom | • **Borsa forfettaria per semestre di mobilità pari a € 3.500**  
• Possible top up from 1000 to 2000 € according to the ISEE 2023 (household income)  
• Gross amount, taxed  
• Paid in one installment  
• Mobility to the UK is not part of the Erasmus+ 21-27 Programme and is funded with University funds, although it is included in the call and selection procedures along with Erasmus destinations.  
• Visit the UK immigration website to receive info about immigration procedures post Brexit                                           |
Requirements to apply

1. Enrollment in a Bachelor, Master, ‘s Degree or PhD
2. Language requirements (English minimum B2 – German, French, Spanish, Portuguese B1)
3. Having the following minimum number of credits according to the year of your course of study:

<table>
<thead>
<tr>
<th>Year Level</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>I year Bachelor</td>
<td>No minimum number of credits</td>
</tr>
<tr>
<td>I and II year Master</td>
<td></td>
</tr>
<tr>
<td>II year Bachelor</td>
<td>36 credits</td>
</tr>
<tr>
<td>III year Bachelor</td>
<td>72 credits</td>
</tr>
</tbody>
</table>

!! In order to start the mobility you must be enrolled in the a.y. 2023-2024
Selection criteria

Useful information: Selection

Language
- B2 English
- B1 (Spanish, Portuguese, French, German)

Out of 20 points

Standardized GPA
- Master students:
  - If at least 18 credits registered by 31/10/2022: standardized GPA
  - If less than 18 credits registered by 31/10/2022: Bachelor final mark/GPA

Out of 60 points

Study project
- List of exams to take abroad and courses to be replaced in Trento

Out of 20 points

Ranking
- The Partner University will be assigned according to the ranking

Out of 100 points

Useful information:

- B2 English
- B1 (Spanish, Portuguese, French, German)

Out of 20 points

Higher score with higher level

Master students:
- If at least 18 credits registered by 31/10/2022: standardized GPA
- If less than 18 credits registered by 31/10/2022: Bachelor final mark/GPA

Out of 60 points

List of exams to take abroad and courses to be replaced in Trento

Out of 20 points

The Partner University will be assigned according to the ranking

Out of 100 points

The ranking will be available by the end of February
## Language requirement

### To be obtained by the call’s deadline

- Language test at CLA
- International certificate (ex. TOEFL, IELTS, Cambridge, …)

**Attention to the expiration dates and which certificates are accepted by CLA:** check it on the page

### International Mobility

- Extracurricular course in English/German/Spanish promoted by the Dep. Of Economics to the Bachelor students
- Language exam taken during a previous Programme (ex. during Bachelor) even in another University
- Previous Bachelor Programme in English
- For English only: being enrolled in a Master entirely in English (B2 level)
- For German only: submitting the bilingual certificate issued by Provincia Autonoma di Bolzano
- Mothertongue
Partner Universities

For DEM:

- 83 Partner
- 224 places

I criteria: education (courses)

Other criteria: teaching language, personal issues, climate, environment, culture, etc...

From 1 to 4 preferences

• NO! In the case of dual language areas, it means that the teaching languages are English and the local language (In this case always consider that the courses in English may be just a few!)
• In the application you must choose the language you apply for every Partner University. This does not preclude courses being conducted in both languages if permitted by the partner university

Any Chances?
Which Partner University?
How many?
In case of dual language (ex. English and German) do I must prove both languages?
### Partner Universities

**Austria:** University of Graz; University of Innsbruck, Management Center Innsbruck, University of Applied Sciences Kufstein

**Belgium:** University of Antwerp, Howest University of Applied Sciences, KU Leuven

**Switzerland:** University of Applied Sciences Genève; OST - Eastern Switzerland of Applied Sciences, University of Basel

**Czech Republic:** Brno University of Technology, Czech University of Life Sciences Prague, Czech Technical University in Prague, University of Chemistry and Technology Prague (UCT)

**Germany:** Freie Universität Berlin, University of Bremen, Deggendorf Institute of Technology, University of Applied Sciences Dresden, University of Technology Dresden, Catholic University Eichstaett-Ingolstadt, European University Viadrina Frankfurt am Oder, TU Bergakademie Freiberg, University of Greifswald, University of Hannover, Friedrich Schiller University of Jena, Karlsruhe Institute of Technology, University of Kassel, Otto-von-Guericke University Magdeburg, University of Applied Sciences Mainz, University of Münster, Georg Simon University of Applied Sciences Nürnberg, University of Oldenburg, University of Pforzheim, University of Regensburg, Trier University, Rheinmain University of Applied Sciences Wiesbaden, University of Wurzburg.

**Spain:** Universidad Autonoma de Madrid, Universidad Autonoma de Barcelona, University of Alcalá de Henares, University of Burgos, University of Jaen, University of Leon, Universidad de Cordoba, Carlos III University of Madrid, San Pablo Ceu Madrid, University of Malaga, University of Zaragoza, CEU Cardinal Herrera Valencia, Universidad de Valladolid, EDEM Escuela de Empresarios Valencia.

**France:** University of Savoie (IAE), University of Savoie (IUT), Catholic University of Lyon, University of Strasbourg, University of Bordeaux, University of Lille IAE School of Management, Ecole des Pontes ParisTech, The Pole Leonard de Vinci Paris.

**Hungary:** University of Pécs, Corvinus University of Budapest

**Lithuania:** Vytautas Magnus University Kaunas

**Latvia:** University of Latvia

**Norway:** Arctic University of Norway, University of Stavanger

**The Netherlands:** University of Technology Eindhoven, Erasmus University of Rotterdam, University of Twente

**Portugal:** University of Aveiro, Polytechnic Institut of Leiria

**Poland:** University of Gdansk, Cracow University of Economics, University of Lodz, Wroclaw University of Economics

**Romania:** Bucharest University of Economics

**Sweden:** Umea University

**Finland:** University of Eastern Finland, Lappeenranta University of Technology, Seinajoki University of Applied Sciences, Abo Akademy

**United Kingdom:** Sheffield Hallam University, University of Bradford
Study project

What it is?
Project with the courses you have found at the Partner University that can replace the courses of our study plan

What it is for?
To prove to the Evaluation Committee that the courses taught at the Partner University fit your UniTrento study plan.

How does it work
One form for all Partner Universities (max. 4 choices) – as attachment 2 of the Call

Part 1 – Statement of purpose: academic and personal reasons

Part 2 (!) – Study project for every Partner University: table like below

⚠️ You should personally and carefully check the syllabus and list of courses offered at the partner university
Ex. Study project

Part 1 – Statement of purpose:
academic and personal reasons

Part 2 – Study project for every Partner University:
Table where you compare the courses
**Study project**

**Which exams?**

- **Compulsory courses** as long as the corresponding courses at the Partner University are thematically related.

- **Electives**: in this case you don’t have to choose the same course, but it must be consistent with your study path (NO language or cultural courses);

- **Labs/Seminar**: Yes, courses with the same structure.

- **Language and/or cultural courses**: can be recognized only as extra credits.

**Internship recognition**

By attending/passing one course at the Partner University you can ask for the recognition of the compulsory internship.

<table>
<thead>
<tr>
<th>Partner University course</th>
<th>Credits</th>
<th>UniTrento Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>International Management</td>
<td>8</td>
<td>International Business Management</td>
<td>16</td>
</tr>
<tr>
<td>Communication strategy for Small Company</td>
<td>8</td>
<td></td>
<td></td>
</tr>
<tr>
<td>In the case of two language areas (e.g. English-Spanish) do I need to know both languages to apply?</td>
<td>NO! Universities with two language areas (e.g. Spanish-English) offer courses in local language and English. Note: Courses in English may be limited, always check the university's website! Nothing prevent you from taking courses in both languages if you meet both requirements.</td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>I have an international certificate, but I’m not sure if it’s accepted. Where can I check?</td>
<td>You can check the certificates accepted by DEM at the following address: <a href="https://www.economia.unitn.it/753/candidatura-e-selezione">https://www.economia.unitn.it/753/candidatura-e-selezione</a> Check the deadlines and the scores accepted! Attention! The partner university may require a more recent certificate, always check on the partners website</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Where will the rankings be published? By when?</td>
<td>I will be posted on the Economics and Management portal &gt; International Mobility &gt; Erasmus+ study by the end of February 2023</td>
<td></td>
<td></td>
</tr>
<tr>
<td>When do I have to choose the semester in which I want to do the mobility?</td>
<td>You must choose the semester of the exchange mobility for each destination already within the online application, but you can confirm/change within the acceptance</td>
<td></td>
<td></td>
</tr>
<tr>
<td>If it’s a full year, can I reduce to one semester?</td>
<td>No</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Question</td>
<td>Answer</td>
<td></td>
<td></td>
</tr>
<tr>
<td>-------------------------------------------------------------------------</td>
<td>--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td></td>
<td></td>
</tr>
<tr>
<td>If the scholarship months stated in the Call are 6, does that mean my mobility will last exactly 6 months?</td>
<td>NO! The duration of the mobility is defined by the academic calendar of the host university. The months of the grant indicated in the table are indicative and usually slightly lower. The duration of the mobility period and the amount of the grant will be calculated based on the actual arrival and departure dates. It is very difficult for a semester abroad to equal 6 actual months of mobility, usually the duration of one semester is between 4 and 5 months.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>How do I find the courses at the Partner University?</td>
<td>Through the links available at the portal <a href="#">Host University</a>. Some host universities may provide access to a limited number of courses for exchange students.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>If I am a Master student, can I attend bachelor courses?</td>
<td>No, Master students must attend courses of their level (Master only).</td>
<td></td>
<td></td>
</tr>
<tr>
<td>The partner university's academic calendar overlaps with the semester in Trento, how do I go about classes/exams?</td>
<td>When choosing the destination, I strongly suggest to check the academic calendar of the partner university, which may overlap with the academic calendar in Trento (e.g., beginning of spring semester in January or end of winter semester in March) or other academic calendar in case of two mobilities. In any case, it is possible to return to Trento to take exams during the mobility period.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Question</td>
<td>Answer</td>
<td></td>
<td></td>
</tr>
<tr>
<td>-------------------------------------------------------------------------</td>
<td>--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Can I extend my mobility period for another semester?</td>
<td>Yes, it is possible to extend your mobility period for educational reasons and only for those who start the mobility in the Fall semester. Extensions are usually funded.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>How does the ranking work?</td>
<td>The ranking is prepared by adding the scores of the three criteria. On the basis of the position in the ranking list, the first available destination is assigned according to the preferences indicated. For example, if a candidate’s destination 1 has already been assigned to another candidate on the ranking list in a higher position, the first available destination in order of ranking will be assigned.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>What happens if all the destinations I have chosen are not available?</td>
<td>In this case the Commission will give you the opportunity to choose another destination from the list of partner universities left available after the first assignment phase.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Can I give up my assigned destination?</td>
<td>Yes, but it will be considered as a waiver of the Erasmus Program. You will not be assigned another destination.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Bilateral agreements
Mobility outside Europe
Partner Universities

**Canada:** Carleton University, University of Calgary, Université de Sherbrooke

**Stati Uniti:** University of Massachusetts Lowell, Bryant University, University of Cincinnati, Kansas University

**Messico:** Tecnologico de Monterrey

**Brasile:** Pontificia Universidade Catolica do Rio de Janeiro, Universidade do Vale do Itajaí, Universidade de São Paulo (USP)

**Cile:** PUC Chile

**Israel:** Hebrew University of Jerusalem

**Giappone:** Hitotsubashi University (Tokyo), Nagasaki University, Kanagawa University

**India:** Amrita University

**Vietnam:** Hanoi University, Ho Chi Minh University of Technology, Hanoi University of Science and Technology

**Thailandia:** Mahidol University

**Malesia:** University Kuala Lumpur

**Australia:** University of Melbourne, Macquarie University, University of Southern Queensland
Bilateral Agreements

What can I do abroad?
Courses
Classes and exams

Where do I find info?
In the Call
Online application
2 Partner Universities max

DEADLINE: 19 January 2023, at 12.00

Any scholarship?
Yes
3.500 Euro (Gross amount, taxable)
A further amount can be granted according to your ISEE (if <30.001€)

How is the selection?
Criteria
• GPA
• Study project & presentation video
Selection

Statement of purpose + study project + video
Personal and academic reasons, included the study project
Max 70 points

GPA/Final Mark
• If ≥ 18 CFU by 31/10/2022: current GPA
• If <18 CFU by 31/10/2022: Final mark/GPA if International qualification
Max 30 points

Language requirement
Language requirement required
By the Partner University by the application’s deadline
= admission requirement

(Possible) Interview

Rankings
By end of March 2023

For the study project: same rules as Erasmus are applied
Double degree
**Partner Universities**

**Behavioural and Applied Economics (BEA)**
- Germany
  - Universität Friedrich Schiller Jena

**International Management (MIM)**
- Germany
  - Universität Bremen
- The Netherlands
  - University of Twente

**Why a Double Degree Program?**
- **Added value**: two Diplomas in one Path
- Competitive
- New and international academic environment
- Diversify and enrich your university education
- Acquire different **study methods**
Any scholarship?
Yes, scholarship provided by UniTrento for two semesters
Amount for the entire Programme: € 5,000
The amount can be integrated by UniTrento funding considering the ISEE

How long?
One year (two semesters)
August/October 2021 - July/August 2022

How to apply
Call for applications is open
Online Application
Deadline: 19 January 2023, at 12.00

Academic requirements
- Being enrolled in the first year of MIM/BEA during 2022-23
- GPA 24/30 min at the end of the first year
- Language level (C1 for Twente; B1 German and B2 English for Bremen; English B2 for Jena)

How many places?
2

What
It is a joint study program that allows you to obtain two Diplomas in one Path that can be spent in the respective countries
### Trento Selection

#### Statement of Purpose
Up to 35 points

Explain the reasons why you have decided to apply to the DD Programme and why it may be useful for your professional career.

#### Interview and CV
Up to 35 points

- Europass CV
- Interview with the Evaluation Board

#### Bachelor Final mark
Up to 30 points

Final mark of the Bachelor

#### Final ranking
Out of 100 points

Eligibility: min. 70 points
Thesis research abroad

Mobility in Europe and worldwide
Thesis research abroad

**Is compatible with other mobilities?**
Yes, but no overlaps.

**What?**
Open call for funding for thesis research at independently identified institutions in EU or non-EU countries.

**Which language do I prove and which level?**
Language you use for the thesis research, at B1 level.

**Any scholarship?**
- 1500 Euro for EU
- 2100 Euro outside EU

**How to apply?**
Online
**Deadline:** Monthly

**Which document do I submit?**
- Acceptance letter from the Institution (University Company, research Centre, …)
- Thesis project approved by the Supervisor
INTERNERSHIP ABROAD
Mobility in Europe and worldwide
Internship abroad: Europe (Erasmus+)

**What?**
Full time internship (at least 32 hours/week) in a Company/Research Centre in Europe

**Which kind of internship?**
- Compulsory (part of the study plan)
- Post-graduation internship

**How do I find the Company?**
- Autonomously (personal research)
- Partner Companies of the University of Trento

**How long?**
- From 2 to 6 months for students (funded max. 4 months)
- From 2 to 6 months for post-graduate internship (funded max. 3 months)

**In which language?**
- English/German/French/Spanish/Portuguese (language of the internship) at B1 at least

**Any scholarship?**
600/650/700 Euro/month according to the Country + integration according to your ISEE
Scholarship is taxable for post graduate internships

**Can I do more than one Erasmus?**
- Yes, the max amount is 12 months (study+ internship)

**When do I submit my application?**
- Current deadline: 30/11/2022
- Monthly for post-graduate internships
- Next call in Spring
Internship abroad: outside Europe

**What?**
Full time internship (at least 32 hours/week) in a Company/Research Centre outside Europe

**Any scholarship?**
700 Euro/month + integration according to your ISEE
Scholarship is taxable for post graduate internships

**How long?**
From 2 to 6 months (max. 3 months funded)

**Which kind of internship?**
Post-graduation internship only

**In which language?**
Language of the internship at B1 at least

**How do I find the Company?**
Autonomously (personal research)
Partner Companies of the University of Trento

**When do I submit my application?**
Monthly deadline (end of each month)
You must apply at least two months before the start of the internship, since it can start min. 45 days after the application’s deadline.
Selection

1. GPA(>=24/30)
2. Language requirement (min. B1)
3. Minimum number of credits (only for Bachelor)
4. Statement of purpose and internship project
5. Acceptance letter from the institution
**Contacts**

**International Mobility Office Social Sciences and Humanities**

**Online desk** Tuesday 15-16 and in person on Thursday 10.30-12 only upon booking

Via Tommaso Gar, 16/2 ground floor

**Email address:** mobility-ssh@unitn.it

!! Specify the Programme you are referring to

**Detailed Contacts:**

Martina Nardelli: Erasmus for study, Double Degree (0461 282386)

Fulvia Guerini: Internship abroad (0461 292992)

Lorenza Zuccatti: Bilateral Agreements (0461 282275)

Erica Girardi: Thesis research abroad (0461 281745)
Good luck!