INTERNATIONAL OPPORTUNITIES

Department of Economics and Management

19 November 2021
Erasmus+ for study
Bilateral Agreements
Double Degree
Thesis Research Abroad
Traineeship abroad
Where do I find useful information?

About the Calls: UniTrento website > International > Open selection calls

Details for the students of the DEM: Department’s website > International Mobility
ERASMUS+ FOR STUDY
Mobility in Europe and United Kingdom
Erasmus+ for study

What?
Exchange period for courses/exams in a Partner University in Europe and United Kingdom.

How long?
1 Semester (3-6 months) or full year (8-12 months).

Where do I get the info?
In the Call for applications
Deadline: 20 January 2022, at 12

Can I do more than one Erasmus?
Yes, you have 12 months in total (ex. Study + internship).

Do I receive a scholarship?
Yes, 450 or 550 Euro per month according to the Host Country. The scholarship can be topped up according to your ISEE.

The Call for selection for 2022-23 is now available at the webpage: Bandi attivi
Scholarship (Europe)

Programme countries (EU)

From 450 to 550 Euro/month according to the Country you are going to.

- Possible top up (**200 or 400 Euro/month**) based on your **ISEE 2022**
- The scholarship will be calculated on the number of days of your mobility period (for. example 132 days) and paid into two installments.
Scholarship (UK)

Scholarship amount € 3.500 – for the entire period

Mobility to UK is not part of the Erasmus+ Programme 21-27 and will be paid with UniTrento funding, even if it’s part of the Erasmus Call 2022-23.

Possible top up of 1.000 or 2.000 Euro based on your ISEE 2022
• Gross amount, taxable according to your situation
• Paid in one installment

!!: Visit the UK immigration website to receive info about immigration procedures post Brexit.
Currently for max. 6 months exchange VISA is not required to EU citizens (but passport is compulsory)
Scholarship amount for one semester funded by the Swiss Confederation

- Switzerland scholarship 440 CHF/month through the Swiss-European Mobility
- UniTrento contribution of 200€/month
- Possible top up (200 or 400 Euro/month) based on your ISEE 2022
Requirements to apply

1. Enrollment in a Bachelor, Master, 's Degree or PhD
2. Language requirements (English minimum B2 – German, French, Spanish, Portuguese B1)
3. Having the following minimum **number of credits according to the year of your course of study:**

<table>
<thead>
<tr>
<th>Year</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>I year Bachelor</td>
<td>No minimum number of credits</td>
</tr>
<tr>
<td>I and II year Master</td>
<td>No minimum number of credits</td>
</tr>
<tr>
<td>II year Bachelor</td>
<td>36 CFU</td>
</tr>
<tr>
<td>III year Bachelor</td>
<td>72 CFU</td>
</tr>
</tbody>
</table>

!! In order to start the mobility you must be enrolled in the a.y. 2022-2023
Selection criteria

Useful information: https://www.economia.unitn.it/en/1232/application-and-selection

**Language**
- B2 English;
- B1 (Spanish, Portuguese, French, German)

14 points

**Higher score with higher level**

**Standardized GPA**

**Master students:**
- If at least 18 credits registered by 31/10/2021: standardized GPA
- If less than 18 credits registered by 31/10/2021: Bachelor final mark/GPA

Out of 60 points

**Study project**

List of exams to take abroad and courses to be replaced in Trento

Out of 20 points

**Ranking**

The Partner University will be assigned according to the ranking

The ranking will be available by the end of February

Out of 100 points

**Exam Partner University**
- International Marketing

**Exam in Trento**
- Marketing
# Language requirement

**To be obtained by the call’s deadline**

- Language test at CLA
- International certificate (ex. TOEFL, IELTS, Cambridge, …)

**Attention to the expiration dates and which certificates are accepted by CLA:** check it on the page

**International Mobility**

- Extracurricular course in English/German/Spanish promoted by the Dep. Of Economics to the Bachelor students
- Language exam taken during a previous Programme (ex. during Bachelor) even in another University
- Previous Bachelor Programme in English
- For English only: being enrolled in a Master entirely in English (B2 level)
- For German only: submitting the bilingual certificate issued by Provincia Autonoma di Bolzano
- Mothertongue
Partner Universities

For DEM:
• 81 Partner
• 209 places

I criteria: education (courses)

Other criteria: teaching language, personal issues, climate, environment, culture, etc...

From 1 to 4 preferences

• NO! In the case of dual language areas, it means that the teaching languages are English and the local language (In this case always consider that the courses in English may be just a few!)
• In the application you must choose the language you apply for every Partner University. This does not preclude courses being conducted in both languages if permitted by the partner university

Any Chances?
Which Partner University?
How many?
In case of dual language (ex. English and German) do I must prove both languages?
<table>
<thead>
<tr>
<th>Partner Universities</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Austria:</strong> University of Graz; University of Innsbruck, Management Center Innsbruck, University of Applied Sciences Kufstein</td>
</tr>
<tr>
<td><strong>Belgium:</strong> University of Antwerp, Howest University of Applied Sciences, KU Leuven</td>
</tr>
<tr>
<td><strong>Switzerland:</strong> University of Applied Sciences Genève; OST - Eastern Switzerland of Applied Sciences, University of Basel</td>
</tr>
<tr>
<td><strong>Czech Republic:</strong> Brno University of Technology, Czech University of Life Sciences Prague, Czech Technical University in Prague, University of Chemistry and Technology Prague (UCT)</td>
</tr>
<tr>
<td><strong>Germany:</strong> Freie Universität Berlin, University of Bremen, Deggendorf Institute of Technology, University of Applied Sciences Dresden, University of Technology Dresden, Catholic University Eichstætt-Ingolstadt, European University Viadrina Frankfurt am Oder, TU Bergakademie Freiberg, University of Greifswald, University of Hannover, Friedrich Schiller University of Jena, Karlsruhe Institute of Technology, University of Kassel, University of Koblenz-Landau, Otto-von-Guericke University Magdeburg, University of Applied Sciences Mainz, University of Münster, Georg Simon University of Applied Sciences Nürnberg, University of Oldenburg, University of Pforzheim, University of Regensburg, Trier University, Rheinmain University of Applied Sciences Wiesbaden, University of Wurzburg.</td>
</tr>
<tr>
<td><strong>Spain:</strong> University of Alcalà de Henares, University of Burgos, University of Jaen, University of Leon, Carlos III University of Madrid, San Pablo Ceu Madrid, University of Malaga, University of Zaragoza, CEU Cardinal Herrera Valencia, Universidad de Valladolid, EDEM Escuela de Empresarios Valencia.</td>
</tr>
<tr>
<td><strong>Hungary:</strong> University of Pécs, Corvinus University of Budapest</td>
</tr>
<tr>
<td><strong>Lithuania:</strong> Vytautas Magnus University Kaunas</td>
</tr>
<tr>
<td><strong>Latvia:</strong> University of Latvia</td>
</tr>
<tr>
<td><strong>Norway:</strong> Arctic University of Norway</td>
</tr>
<tr>
<td><strong>The Netherlands:</strong> Fontys University of Applied Sciences, University of Technology Eindhoven, Erasmus University of Rotterdam, University of Twente</td>
</tr>
<tr>
<td><strong>Portugal:</strong> University of Aveiro, Polytechnic Institut of Leiria</td>
</tr>
<tr>
<td><strong>Poland:</strong> University of Gdansk, Cracow University of Economics, University of Lodz, Wroclaw University of Economics</td>
</tr>
<tr>
<td><strong>Romania:</strong> Bucharest University of Economics</td>
</tr>
<tr>
<td><strong>Sweden:</strong> Umea University</td>
</tr>
<tr>
<td><strong>Finland:</strong> University of Eastern Finland, Lappeenranta University of Technology, Seinajoki University of Applied Sciences, Abo Akademy</td>
</tr>
<tr>
<td><strong>United Kingdom:</strong> University of the West of Scotland, Sheffield Hallam University, University of Bradford</td>
</tr>
</tbody>
</table>
Study project

What it is?
Project with the courses you have found at the Partner University that can replace the courses of our study plan

How does it work
One form for all Partner Universities (max. 4 choices) – as attachment 2 of the Call

Part 1 – Statement of purpose:
academic and personal reasons

Part 2 (!!) – Study project for every Partner University: table like below

What it is for?
To prove to the Evaluation Committee that the courses taught at the Partner University fit your UniTrento study plan.

⚠️ You should personally and carefully check the syllabus and list of courses offered at the partner university
Study project

Which exams?

- **Compulsory courses** as long as the corresponding courses at the Partner University are thematically related.
- **Electives**: in this case you don’t have to choose the same course, but it must be consistent with your study path (NO language or cultural courses);
- **Labs/Seminar**: Yes, courses with the same structure.
- **Language and/or cultural courses**: can be recognized only as extra credits.

Internship recognition

By attending/passing one course at the Partner University you can ask for the recognition of the compulsory internship.

<table>
<thead>
<tr>
<th>Partner University course</th>
<th>Credits</th>
<th>UniTrento Course</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>International Corporate Finance</td>
<td>5</td>
<td>Corporate Finance</td>
<td>8</td>
</tr>
<tr>
<td>Financial Theory for Small Company</td>
<td>3</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Ex. Study project

Part 1 – Statement of purpose:
academic and personal reasons

1. **Indicare le motivazioni personali e accademiche** per la scelta della destinazione e il valore aggiunto di una esperienza di studio all’estero (max. 4000 caratteri)

**Indicare motivazioni accademiche e personali**

2. **Proposta/e pianificazione di studio da svolgere all’estero per ciascuna destinazione**

Questa proposta sarà valutata ai soli fini della selezione e non è da intendersi come piano di studio definitivo da svolgere all’estero. Il piano di studio definitivo dovrà essere concordato con il/la delegato/a Erasmus studio di rientro prima della partenza.

**DESTINAZIONE 1: UNIVERSITY OF GDANSK**

Aggiungere altri se necessario

<table>
<thead>
<tr>
<th>Corso presso università ospitante</th>
<th>N° CREDITI</th>
<th>Corso sostituito presso UNITRENTO</th>
<th>N° CREDITI</th>
</tr>
</thead>
<tbody>
<tr>
<td>INTERNATIONAL MARKETING</td>
<td>6</td>
<td>MARKETING</td>
<td>8</td>
</tr>
<tr>
<td>INTERNATIONAL COMMUNICATION FOR SMALL COMPANIES</td>
<td>3</td>
<td>FINANZA AZIENDALE</td>
<td>8</td>
</tr>
<tr>
<td>INTERNATIONAL CORPORATE FINANCE</td>
<td>6</td>
<td>FINANZA AZIENDALE</td>
<td>8</td>
</tr>
<tr>
<td>FINANCE FOR SMALL COMPANIES</td>
<td>3</td>
<td></td>
<td></td>
</tr>
<tr>
<td>INTERNATIONAL COMMUNICATION FOR SMALL COMPANIES</td>
<td>2</td>
<td>TIROCINIO</td>
<td>4</td>
</tr>
<tr>
<td>FINANCE FOR SMALL COMPANIES</td>
<td>2</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Indicare di seguito il link alla pagina dell’offerta formative università ospitante:

https://www.uo.pl/coming_students/master/courses/en
<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>In the case of two language areas (e.g. English-Spanish) do I need to know both languages to apply?</td>
<td>NO! Universities with two language areas (e.g. Spanish-English) offer courses in local language and English. Note: Courses in English may be limited, always check the university's website! Nothing prevent you from taking courses in both languages if you meet both requirements.</td>
</tr>
<tr>
<td>I have an international certificate, but I’m not sure if it's accepted. Where can I check?</td>
<td>You can check the certificates accepted by DEM at the following address: <a href="https://www.economia.unitn.it/753/candidatura-e-selezione">https://www.economia.unitn.it/753/candidatura-e-selezione</a> Check the deadlines and the scores accepted! Attention! The partner university may require a more recent certificate, always check on the partners website</td>
</tr>
<tr>
<td>Where will the rankings be published? By when?</td>
<td>I will be posted on the Economics and Management portal &gt; International Mobility &gt; Erasmus+ study by the end of February 2022</td>
</tr>
<tr>
<td>When do I have to choose the semester in which I want to do the mobility?</td>
<td>You must choose the semester of the exchange mobility for each destination already within the online application, but you can confirm/change within the acceptance</td>
</tr>
<tr>
<td>If it’s a full year, can I reduce to one semester?</td>
<td>No</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>If the scholarship months stated in the Call are 6, does that mean my mobility will last exactly 6 months?</td>
<td>NO! The duration of the mobility is defined by the academic calendar of the host university. The months of the grant indicated in the table are indicative and usually slightly lower. The duration of the mobility period and the amount of the grant will be calculated based on the actual arrival and departure dates. It is very difficult for a semester abroad to equal 6 actual months of mobility, usually the duration of one semester is between 4 and 5 months.</td>
</tr>
<tr>
<td>How do I find the courses at the Partner University?</td>
<td>Through the links available at the portal <strong>Host University</strong> Some host universities may provide access to a limited number of courses for exchange students.</td>
</tr>
<tr>
<td>If I am a Master student, can I attend bachelor courses?</td>
<td>No, Master students must attend courses of their level (Master only).</td>
</tr>
<tr>
<td>The partner university's academic calendar overlaps with the semester in Trento, how do I go about classes/exams?</td>
<td>When choosing the destination, it is advisable to check the academic calendar of the partner university, which may overlap with the academic calendar in Trento (e.g., beginning of spring semester in January or end of winter semester in March). In any case, it is possible to return to Trento to take exams during the mobility period.</td>
</tr>
<tr>
<td>Question</td>
<td>Answer</td>
</tr>
<tr>
<td>-------------------------------------------------------------------------</td>
<td>--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Can I extend my mobility period for another semester?</td>
<td>Yes, it is possible to extend your mobility period for educational reasons and only for those who start the mobility in the Fall semester. Extensions are usually funded.</td>
</tr>
<tr>
<td>How does the ranking work?</td>
<td>The ranking is prepared by adding the scores of the three criteria. On the basis of the position in the ranking list, the first available destination is assigned according to the preferences indicated. For example, if a candidate’s destination 1 has already been assigned to another candidate on the ranking list in a higher position, the first available destination in order of ranking will be assigned.</td>
</tr>
<tr>
<td>What happens if all the destinations I have chosen are not available?</td>
<td>In this case the Commission will give you the opportunity to choose another destination from the list of partner universities left available after the first assignment phase.</td>
</tr>
<tr>
<td>Can I give up my assigned destination?</td>
<td>Yes, but it will be considered as a waiver of the Erasmus Program. You will not be assigned another destination.</td>
</tr>
</tbody>
</table>
BILATERAL AGREEMENTS
Mobility outside Europe
Partner Universities

**Canada:** McMaster University, University of Calgary, Carleton University, Université de Sherbrooke

**USA:** Virginia Tech University, University of Massachusetts Lowell, Bryant University, University of Cincinnati

**Mexico:** Tecnologico de Monterrey

**Chile:** PUC Chile

**South Africa:** Stellenbosch University

**Brasil:** Universidade do Vale do Itajaí, Universidade de São Paulo (USP)

**Russia:** North-Caucasus Federal University (NCFU), Ural State University of Economics (USUE); Higher School of Economics (HSE) University - Saint Petersbourg

**China:** Shanghai International Studies University (SISU), Zhejiang University (Hangzhou), Zhongnan University of Economics and Law (ZUEL), Southwestern University of Finance and Economics (SWUFE)

**Japan:** Hitotsubashi University (Tokyo), Nagasaki University, Kanagawa University

**Vietnam:** Hanoi University

**Thailand:** Mahidol University

**Malesia:** University Kuala Lumpur

**Australia:** University of Melbourne, Macquarie University, University of Southern Queensland

**Israel:** Hebrew University of Jerusalem

**Israel:** Hebrew University of Jerusalem
Bilateral Agreements

**Courses**
Classes and exams

**In the Call**
Online application
2 Partner Universities max
SCADENZA: 20 January 2022, at 12.00

**Any scholarship?**
Yes
3.500 Euro (Gross amount, taxable)
A further amount can be granted according to your ISEE (if <30.001€)

**Come viene fatta la selezione?**

**Criteria**
- GPA
- Study project & presentation video

**What can I do abroad?**

**Where do I find info?**

**Where do I find info?**

Yes
Selection

Statement of purpose, study project + video
Personal and academic reasons, included the study project
Max 70 points

GPA/Final Mark
• If ≥ 18 CFU by 31/10/2021: current GPA
• If <18 CFU by 31/10/2021: Final mark/GPA if International qualification
Max 30 points

Language requirement
Language requirement required
By the Partner University by the application’s deadline = admission requirement

(Possible) Interview

Rankings
By end of March 2022
Double degree
Partner Universities

**Behavioural and Applied Economics (BEA)**
- Lithuania: Vytautas Magnus University, Kaunas
- Germany: Universität Friedrich Schiller Jena

**International Management (MIM)**
- Germany: Universität Bremen
- The Netherlands: University of Twente

No DD opportunities for MAIN

**Why a Double Degree Program?**
- **Added value**: two Diplomas in one Path
- **Competitive**
- **New and international academic environment**
- **Diversify** and **enrich** your university education
- Acquire different **study methods**
UniTrento Double Degree application

How to apply

- Call for applications is open
- Online Application
- **Deadline: 20 January 2022, at 12.00**

How long?

- One year (two semesters)
- August/October 2021-July/August 2022

Any scholarship?

- Yes, scholarship provided by UniTrento for two semesters
- Amount for each semester: € 2,500
- The amount can be integrated by UniTrento funding considering the ISEE

Academic requirements

- Being enrolled in the first year of MIM/BEA during 2021-22
- GPA 24/30 min at the end of the first year
- Language level (C1 for Twente; B1 German and B2 English for Bremen; English B2 for Kaunas and Jena)

What

- It is a **joint study program** that allows you to obtain **two Diplomas in one Path** that can be spent in the respective countries

How many places?

- 2
### Trento Selection

<table>
<thead>
<tr>
<th>Statement of Purpose</th>
<th>Interview and CV</th>
<th>Bachelor Final mark</th>
<th>Final ranking</th>
</tr>
</thead>
</table>
| Explain the reasons why you have decided to apply to the DD Programme and why it may be useful for your professional career | • Europass CV  
• interview with the Evaluation Board | Final mark of the Bachelor | Eligibility: min. 70 points |

**Up to 35 points**

**Up to 35 points**

**Up to 30 points**

**Out of 100 points**
Thesis research abroad
Mobility in Europe and worldwide
Thesis research abroad

Is compatible with other mobilities?
Yes, but no overlaps.

What?
Open call for funding for thesis research at independently identified institutions in EU or non-EU countries.

Which language do I prove and which level?
Language you use for the thesis research, at B1 level.

Any scholarship?
900 Euro for EU
1800 Euro outside EU

How to apply?
Online
Deadline: Monthly

Which document do I submit?
- Acceptance letter from the Institution (University Company, research Centre, …)
- Thesis project approved by the Supervisor
INTERNERSHIP ABROAD
Mobility in Europe and worldwide
Internship abroad: Europe (Erasmus+)

**What?**
Full time internship (at least 30 hours/week) in a Company/Research Centre in Europe

**Any scholarship?**
600/650/700 Euro/month according to the Country + integration according to your ISEE
Scholarship is taxable for post graduate internships

**Which kind of internship?**
Compulsory (part of the study plan)
Post-graduation internship

**How long?**
From 2 to 4 months for students
From 2 to 6 months for post-graduate internship

**How do I find the Company?**
Autonomously (personal research)
Partner Companies of the University of Trento

**In which language?**
English/German/French/Spanish/Portuguese (language of the internship) at B1 at least

**When do I submit my application?**
Monthly deadline (end of each month)
You must apply at least two months before the start of the internship, since it can start min. 45 days after the application's deadline.

**Can I do more than one Erasmus?**
Yes, the max amount is 12 months (study+ internship)
Internship abroad: outside Europe

What?
Full time internship (at least 30 hours/week) in a Company/Research Centre outside Europe

Any scholarship?
700 Euro/month + integration according to your ISEE
Scholarship is taxable for post-graduate internships

How long?
From 2 to 4 months for students
From 2 to 6 months for post-graduate internship

Which kind of internship?
Compulsory (part of the study plan)
Post-graduation internship

In which language?
Language of the internship at B1 at least

How do I find the Company?
Autonomously (personal research)
Partner Companies of the University of Trento

When do I submit my application?
Monthly deadline (end of each month)
You must apply at least two months before the start of the internship, since it can start min. 45 days after the application’s deadline.
Selection

1. GPA(>=24/30)
2. Language requirement (min. B1)
3. Minimum number of credits (only for Bachelor)
4. Statement of purpose and internship project
5. Acceptance letter from the Institution
Contacts

International mobility office social sciences and humanities

Online desk Tuesday 15-16 and Thursday 11-12 only upon booking

Via Verdi, 8 ground floor

Email address: mobility-ssh@unitn.it

!! Specify the Department and the Programme you are referring to

Detailed Contacts:
Martina Nardelli: Erasmus for study, Double Degree (0461 282386)
Fulvia Guerini: Internship abroad (0461 292992)
Lorenza Zuccatti: Bilateral Agreements (0461 282275)
Erica Girardi: Thesis research abroad (0461 281745)
Good luck!