International Day at the Department of Economics and Management
International Mobility Programs

- **Erasmus+**
  - Mobility exchange for studying in Europe

- **Bilateral Agreements**
  - Mobility exchange outside Europe (USA, Canada, Brasil, Argentina, Chile, Russia, China, Japan, Vietnam, Philippines, Australia)

- **Double Degree**
  - Mobility in Europe (Germany or Lithuania)
  - Msc. Finance: Rotterdam (The Netherlands)

- **Thesis research abroad**
  - In Europa
  - Outside Europe

- **Internship abroad**
  - In Europe (Erasmus Plus)
  - Outside Europe
New!

You can apply for the International Mobility Programs only if you are «regular student»

During the exchange Mobility you have to be officially enrolled to the a.y. 2020-2021 (Paying fees or scholarship renewal)
Where do I find informations?

- Information on the open Calls: UniTrento website > International section

- Specific information on the website on the Economics and Management Department > International Opportunities

- (English version available)
Erasmus

What is it?
Exchange period for in Europe (attend courses and take exams)

How long?
1 Semester (3-6 months) or Full Year (8-12 months)

Where are the information?
Open Call on the International website>Open calls
Deadline: December 19th, at 12

Do I receive a scholarship?
Yes, 400 o 350 Euro/month according to the Country. It’s possible to get an integration (from 150 to 350 Euro/month) according to your ISEE

Can I undertake more than one Erasmus?
Yes, you can stay abroad max 12 months.

Come funziona la selezione?
Selection criteria

**Language**
- B2 English
- B1 (Spanish, Portuguese, French, German)

Max 20 points

!! If you certify an higher level, you get more points!

**GPA**
- **BA Students**: standardized GPA on 31/10/2019
- **MA students**: if you have 18 credits on 31/10/2019: standardized GPA
- If not: GPA of the Bachelor/final mark

Max 60 points

**Study project**
- **Study project** (=list of courses and motivation letter) that fits with the Host University and the study plan in Trento. Ex.

Max 20 points

**Ranking list**
- Ranking list based on the 3 criteria

Max 100 points

Exam at the Host University vs. Exam in @Trento
- International Marketing
- Marketing

Ranking: end of January 2020
To be certified by the deadline of the Call:

- Language test organized by the Languange Centre (work in progress)
- International Certificates (check the expiration date and the validity!)
- Extra curricular cours (English, German, Spanish) offered by the DEM
- Bachelor Degree entirely in English/German/Portuguese/Spanish/French
- Only for English: being enrolled in MIM, MAIN, BEA (level B2)
- Only for German: bilingual certificate issued by the Bolzano Province
- Mother tongue
Choosing of the Host University

**DEM:**
- 92 Universities
- 224 places

**I criteria:** University that offer courses fitting with my study plan

**Other criteria:** language, personal issues, climate, environment, culture, etc…

**From 1 to 4 preferences**

**NO!** If the Universities offer the possibility of attending courses in two languages (ex. French-English), always check the educational offer in English – it might be limited!

**You apply only with one language** (you can then attend courses in both languages if you meet the requirements)

How many opportunities do I have?

How can I choose them?

How many?

If the University gives the possibility of a double language do I need to certify them both?
# Host Universities

<table>
<thead>
<tr>
<th>Country</th>
<th>Universities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Austria</td>
<td>University of Graz; University of Innsbruck, Management Center Innsbruck, University of Applied Sciences Kufstein</td>
</tr>
<tr>
<td>Belgium</td>
<td>University of Antwerp, Howest University of Applied Sciences</td>
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<tr>
<td>Bulgaria</td>
<td>University of Food Technologies</td>
</tr>
<tr>
<td>Switzerland</td>
<td>University of Applied Sciences Genève; Fachhochschule St. Gallen, University of Basel</td>
</tr>
<tr>
<td>Czech Republic</td>
<td>Brno University of Technology, Newton College, Palacky University in Olomuc, Czech University of Life Sciences Prague, Jan Evangelista Purkine University, Czech Technical University in Prague</td>
</tr>
<tr>
<td>Germany</td>
<td>University of Augsburg, Freie Universität Berlin, University of Bremen; Deggendorf Institute of Technology, University of Applied Sciences Dresden, University of Technology Dresden, Catholic University Eichstätt-Ingolstadt, European University Viadrina Frankfurt am Oder, TU Bergakademie Freiberg, University of Greifswald, University of Hannover, Friedrich Schiller University of Jena, Karlsruhe Institute of Technology, University of Kassel, University of Koblenz-Landau, Otto-von-Guericke University Magdeburg, University of Applied Sciences Mainz, University of Münster, Georg Simon University of Applied Sciences Nürnberg, University of Oldenburg, University of Pforzheim, University of Regensburg, Trier University, Rheinmain University of Applied Sciences Wiesbaden, University of Wurzburg.</td>
</tr>
<tr>
<td>Spain</td>
<td>University of Alcalá de Henares, University of Burgos, University of Jaen, University of Leon, Autonomous University of Madrid, Carlos III University of Madrid, San Pablo Ceu Madrid, University of Malaga, University of Zaragoza, CEU Cardinal Herrera Valencia, Universidad de Valladolid.</td>
</tr>
<tr>
<td>France</td>
<td>University of Western Brittany, University of Savoie (IAE), University of Savoie (IUT), Catholic University of Lyon, HEC-Saint Louis, University of Strasbourg, University of Bordeaux, IAE School of Management Lille.</td>
</tr>
<tr>
<td>Hungary</td>
<td>University of Pécs, Corvinus University of Budapest</td>
</tr>
<tr>
<td>Lithuania</td>
<td>Vytautas Magnus University Kaunas</td>
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<tr>
<td>Latvia</td>
<td>University of Latvia</td>
</tr>
<tr>
<td>Norway</td>
<td>Artic University of Norway</td>
</tr>
<tr>
<td>The Netherlands</td>
<td>Fontys University of Applied Sciences, University of Technology Eindhoven, Erasmus University of Rotterdam</td>
</tr>
<tr>
<td>Portugal</td>
<td>University of Aveiro, Polytechnic Institut of Leiria</td>
</tr>
<tr>
<td>Poland</td>
<td>University of Gdansk, Cracow University of Economics, University of Lodz, University of Warsaw, Warsaw University of Technology, Wroclaw University of Economics</td>
</tr>
<tr>
<td>Sweden</td>
<td>Umea University, Linnaeus University</td>
</tr>
<tr>
<td>Finland</td>
<td>University of Eastern Finland, Lappeenranta University of Technology, Seinajoki University of Applied Sciences, Abo Akademy, Turk University of Applied Sciences</td>
</tr>
<tr>
<td>Slovakia</td>
<td>University of Economics Bratislava</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>University of the West of Scotland, Sheffield Hallam University, Durham University</td>
</tr>
</tbody>
</table>
Study Project

**What is it?**
- It’s the study project and the motivational letter proving why you have chosen this University

**Why?**
- It proves to the Evaluation Committee that the courses offered at the Host University are fitting with your Study plan in Trento.

**How do I fill it in?**
- One form for each University (max. 4) – attachment 1 of the Call
- **Part 1 – Motivational Letter**: personal and educational motivations
- **Part 2 (!!) – Study project**: Conversion table with the courses offered at the Host University and courses replaces in Trento.
- Check carefully the educational offer of the Host University in order to check if they match with my study plan.

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<table>
<thead>
<tr>
<th>Courses at the Host University</th>
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<th>Course at the Host UniTrento</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>International Corporate Finance</td>
<td>5</td>
<td>International Corporate Finance</td>
<td>8</td>
</tr>
<tr>
<td>Financial Theory for Small Company</td>
<td>3</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Which courses can I take?

- **Compulsory courses**: the contents of the courses have to match (ex. Finance for Finance, not Marketing);
- **Electives**: no matching needed (NO language courses or on culture);
- **Labs/Seminars**: Yes, it can be replaced by a Lab/Seminar even if the topic is different. NO Lab on Pianificazione Finanziaria (BA)!
- **Languages courses**: they can be taken and transferred only as extra courses (not as electives/compulsory)

Other Opportunities

- Replace the internship with an exam (Economics/Business Field; not with the language course).

Can I undertake an internship during my Erasmus?

Yes, if:
- the internship is offered by the Host University
- Studying and «working» are matching activities;
- The internship has to be certified on the Transcript of Records by the Host University.

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Bilateral Agreements

Mobility outside Europe
Host Universities

Bilateral Agreements

Argentina: Universidad Nacional de Cordoba
Brasil: Pontificia Universidade Catolica de Rio de Janeiro, Universidade do Vale do Itajaí
Chile: Pontificia Universidad Católica de Chile
Canada: Mc Master University, University of Calgary, Carleton University, Université de Sherbrooke
USA: Virginia Tech University, Kansas University, University of Massachusetts Lowell, Bryant University
Mexico: Tecnologico de Monterrey
Argentina: Universidad Nacional de Cordoba
Brasil: Pontificia Universidade Catolica de Rio de Janeiro, Universidade do Vale do Itajaí
Chile: Pontificia Universidad Católica de Chile
Canada: Mc Master University, University of Calgary, Carleton University, Université de Sherbrooke
USA: Virginia Tech University, Kansas University, University of Massachusetts Lowell, Bryant University
Mexico: Tecnologico de Monterrey
Argentina: Universidad Nacional de Cordoba
Brasil: Pontificia Universidade Catolica de Rio de Janeiro, Universidade do Vale do Itajaí
Chile: Pontificia Universidad Católica de Chile
Russia: North-Caucasus Federal University (NCFU), Ural State University of Economics (USUE); Higher School of Economics (HSE) University - Saint Petersburg
China: Shanghai International Studies University, Shanghai University, Zhejiang University (Hangzhou), University of Electronic Science and Technology of China, Zhongnan University of Economics and Law (ZUEL), Southwestern University of Finance and Economics
Japan: Hitotsubashi University (Tokyo), Nagasaki University
Vietnam: Hanoi University of Science and Technology (HUST), Hanoi University
Thailandia: Mahidol University
Malesia: University Kuala Lumpur
Philippines: University of the Philippines Diliman
Australia: University of Melbourne, Macquarie University, University of Adelaide, University of Southern Queensland
Bilateral Agreements

What can I do abroad?
- Attend courses and take exams
- Mobility for studying

Where do I find the info and how do I apply?
- Call for selection - open
  - Online application.
  - Max two Host Universities

Deadline: December 19th 2019, 12.00

Do I receive a scholarship?
- Yes
  - 2,500 Euro (scholarship is taxed)

Selection Criteria
- GPA/Final mark of the BA
- Motivational letter
- Interview
**Selection**

**Motivational Letters + study project**
- Personal and educational reasons and study project
- max 35 points

**GPA/final mark**
- If >18 credits on 31/10/2019: GPA
- If <18 CFU on 31/10/2019: Final mark/GPA if Degree awarded abroad
- max 30 points

**Language**
Certifying the Language level by the application’s deadline = selection requirement

**Interview**
- Interview with the Evaluation Committee
- Max 35 points

**Ranking**
- Final ranking with Winners and eligible applicants within 5 days after the interview
- Eligible = at least 70 points

- First 10 applicants admitted to the Interview

**Same rules of the Erasmus when choosing the courses!**

Bilateral Agreements
Double Degree
Mobility in Europe with Double Degree (Trento+Host University)
Double Degree (BEA only)

**Where do I find the information?**
Online call.
Deadline: **December 29, 2019 at 12.00 am**

**How long?**
Full Year (2 semesters)

**Which language level do I have to certify?**
- Jena/Kaunas: English B2

**Scholarship?**
Yes: 4.000€.

**Can I start other Mobility Exchange?**
Yes, but the two Programs do not have to overlap.

**What is it?**
Mobility Program that issues two Degrees: one provided by the University of Trento, one provided by the Host University
Motivational letter
Max 35 points
Explain the reasons why you are applying to this Program and why this might be valuable to your Career.

CV and Interview
Max 35 points
Europass CV and interview with the Evaluation Board

GPA
Max 30 points
Final mark/GPA of the Bachelor Degree

Ranking
Max 100 points
Eligible > 70 points
Thesis research abroad
Mobility in Europe and outside Europe
Thesis research abroad

Can I match it with other Programs?
Yes, but without overlapping.

What is it?
It's an open Call for a grant that covers the thesis research abroad (EU/outside EU).

Which language/level do I have to certify?
B1 level of the language used for the thesis research.

Scholarship?
- 300 Euro/month for Europe
- 600 Euro/month for Outside/Europe

How do I apply?
online
Deadline: monthly

Which documents do I have to submit?
- Acceptance Letter of the Host Institution
- Thesis project approved by the Trento supervisor
Internship abroad

Mobility in Europe and Outside Europe
Internship abroad: Europe (Erasmus)

What is it?
Full time internship (at least 30 hours/week) in Europe (Institution/Company)

Do I receive a scholarship?
450 – 500 Euro/month according to the Country. Other integration based on the ISEE. The scholarship is taxed for graduates.

Which internship can I undertake?
• Compulsory (credits transfer) during my career
• After graduation

Which language do I need to certify?
English/German/French/Spanish/Portuguese (or language of the internship) at B1

How long?
From 2 to 4 months for students
From 2 to 6 months for graduates (grant for 3 months)

How can I find the internship?
• By your own (job hunting)
• Applying to the opportunities offered by the Partner Institution of UniTrento

When do I apply?
Each month (at least two months before the departure)

Can I take more than one Erasmus?
Yes, you have 12 months for the Erasmus Programs (studiying/internship)
Internship abroad: outside Europe

**What is it?**
Full time internship (at least 30 hours/week) in Europe (Institution/Company)

**How long?**
- From 2 to 4 months for students
- From 2 to 6 months for graduates (grant for 3 months)

**Which internship can I undertake?**
- Compulsory (credits transfer) during my career
- After graduation

**How can I find the internship?**
- By your own (job hunting)
- Applying to the opportunities offered by the Partner Institution of UniTrento

**When do I apply?**
Each month (at least two months before the departure)

**Do I receive a scholarship?**
- 600 Euro/month. Other integration based on the ISEE. **The scholarship is taxed for graduates.**

**Which language do I need to certify?**
Language of the internship at B1
Selezione

⚠️ Da presentare al momento della candidatura!

1. Media ponderata (≥24/30)

2. Requisito linguistico (lingua del tirocinio ad almeno livello B1)

3. Numero minimo di crediti registrati in carriera

4. Lettera di motivazione e progetto di tirocinio coerente con percorso di studio

5. Lettera di accettazione dell’Ente ospitante
INTERNATIONAL MOBILITY
Opening hours:
Monday and Wednesday from 10.00 to 12.00
Via Verdi, 8 ground floor (entrance on the East side)

Email address: mobility-ssh@unitn.it

!! Please add in the object the Department or the Program you are applying for.
Good Luck!